

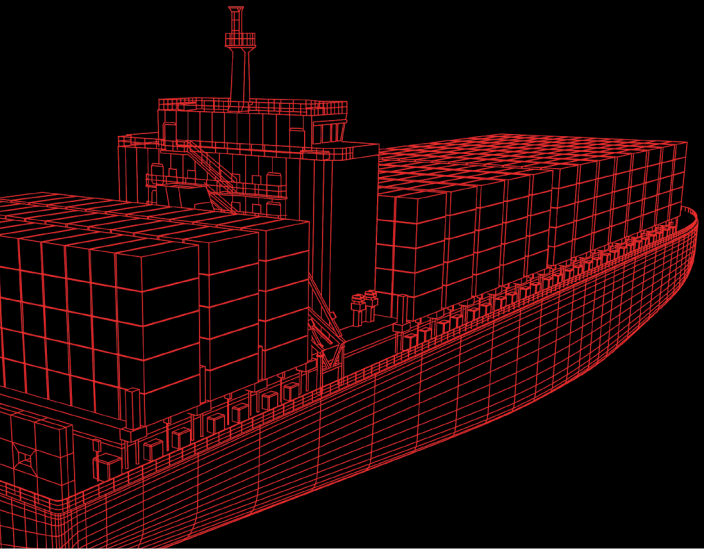


**HISCOX**

**LONDON MARKET**

**Hiscox Marine Cargo**  
Appetite guide

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**Richard Golder**

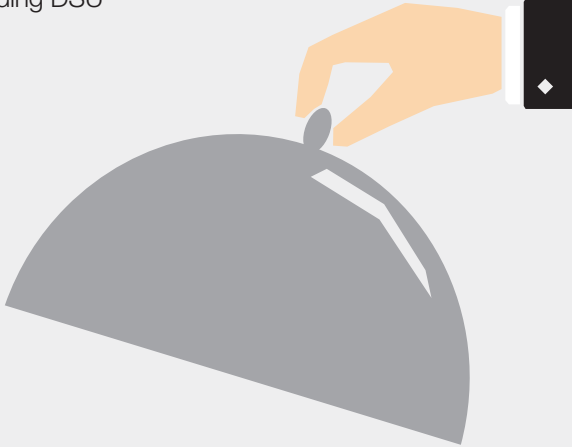
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# Hiscox Marine Cargo

## Appetite guide

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- Preferred geography – worldwide
- Primary and excess (excess likely to be stock related)
- Lead and follow (with a preference to lead)
- Up to \$25m/\$50m line for project cargo including DSU



### CORE APPETITE

- FTSE 500 companies
- Well risk managed
- Project cargo
- Stock through put options
- Satellite pre – launch
- Complex policies



### ALSO ON THE MENU

- War on land for goods in transits
- Excess stock
- Many other niche categories

