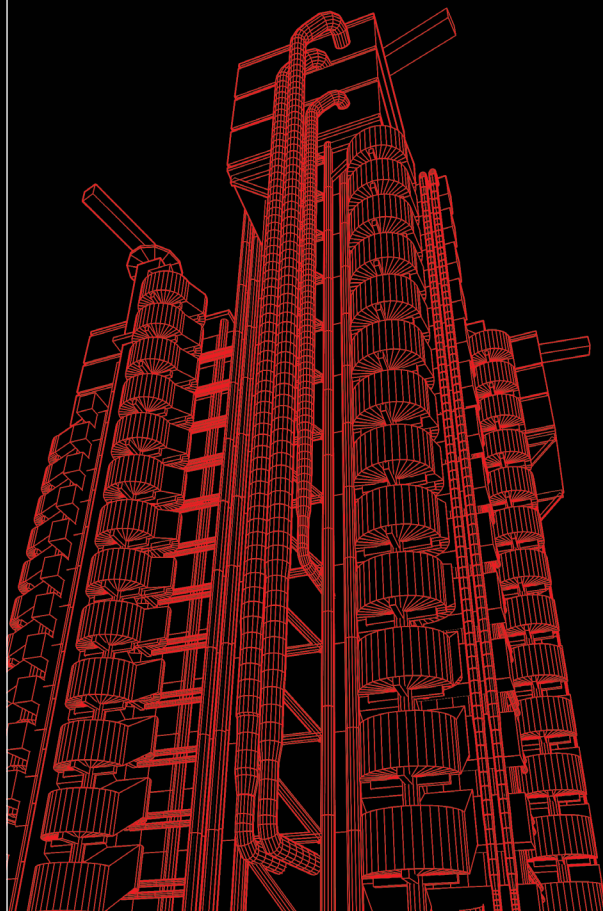


Alternative Risk

CONSIDERING  
EVERY DEAL ON  
ITS OWN MERIT.



# ALTERNATIVE RISK

Our award-winning team of underwriters is nimble and diverse – bringing together experience from insurance, catastrophe modelling and asset management.

To complement this, we are supported by market-leading claims services; dedicated actuarial support and contract wordings expertise.

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## Who we are

As the only dedicated delegated authority underwriting team in Hiscox London Market that can write cross-class business, we selectively back world-class underwriting expertise in the most profitable segments of the market.

We aim to create a diversified book of business, avoiding direct correlation with other Hiscox London Market product lines. With a proactive and dynamic portfolio management approach, we consider every deal on its own merit up to a maximum line of US\$15 million.

## What we bring

### A multi-line capacity

Our team is empowered to deal with all lines of business written by coverholders, making us a time-efficient and practical one-stop-shop for our partners.

### A safe, trusted partner

Alongside one of the strongest brands in the London Market, we offer the security of Lloyd's high-quality A+ financial rating (S&P) as well as its Central Fund. Where suitable, we work proactively with our partners on portfolio management in order to optimise results and further capacity allocation.

## Effective onboarding process

With market-leading due diligence processes, our delegated authority onboarding team boasts a reputation for steadfast set-ups of new Lloyd's coverholders.

## Who you are

- You are a leading coverholder/MGA who is a recognised expert in your field. You have a proven track record and a profitability-focused underwriting philosophy.
- As data analytics is a cornerstone of our underwriting, you are data-driven with efficient digitalised processes.
- You're based in the US, Canada or South America, although our outlook is global.
- We will consider both short-tail and long-tail business, with a core appetite for established niche products. Some example products are:
  - subcontractor default
  - intellectual property
  - bloodstock
  - event contingency
  - affinity schemes
  - financial failure protection
  - parametric solutions
  - areas of emerging risk.

### For more information

To find out more about Hiscox Alternative Risk, go to [hiscoxlondonmarket.com](http://hiscoxlondonmarket.com), email [alternativerisk@hiscox.com](mailto:alternativerisk@hiscox.com) or get in touch directly with the team.

#### James Brady

Line Underwriter

+44 (0)20 3321 5523

[james.brady@hiscox.com](mailto:james.brady@hiscox.com)

#### Tom Sambrook

Senior Underwriter

+44 (0)20 7448 6385

[tom.sambrook@hiscox.com](mailto:tom.sambrook@hiscox.com)

#### Ishaan Rahman

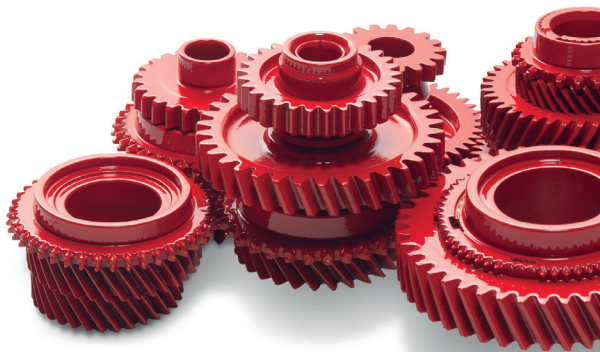
Underwriter

+44 (0)20 3321 5640

[ishaan.rahman@hiscox.com](mailto:ishaan.rahman@hiscox.com)

**“** *The Hiscox Alternative Risk team are refreshingly entrepreneurial; they work with clients who are specialists in their chosen field and do not always fit in the Lloyd's 'class code' box. We have enjoyed the development of several new initiatives and built up a meaningful book of business across a broad range of lines and classes. Their thorough analytical approach ultimately leads to a broader understanding, greater consistency and long term trading success.*”

Bay Risk Services



Hiscox Ltd  
1 Great St Helen's  
London EC3A 6HX

T +44 (0)20 7448 6000  
E [enquiry@hiscox.com](mailto:enquiry@hiscox.com)  
[www.hiscoxlondonmarket.com](http://www.hiscoxlondonmarket.com)



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