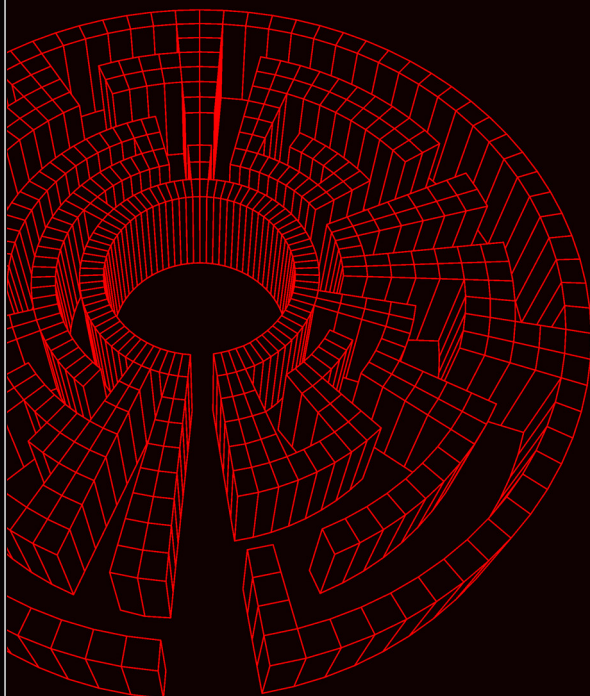


Alternative Risk

CONSIDERING
EVERY DEAL
ON ITS
OWN MERIT.



A TRUSTED PARTNER

“

The Alternative Risk team at Hiscox have proven themselves to be best in class and a true partner. From the sharing of data analytics, to regular calls and open, honest communication, this partnership approach to our business has been so refreshing. They are always open to ideas, are forward-thinking, and are committed to working with us to continue to grow and develop our mutual book of business.”

Canadian multi-line coverholder

“

Our relationship with the Hiscox Alternative Risk team is one of partnership. With an open channel of communication, regular feedback is shared and new ideas are always encouraged to drive innovation. The team are committed to supporting our success and provide invaluable insights and market analysis to enable us to optimise performance.”

London-based worldwide MGA



ALTERNATIVE RISK

A specialist multi-line underwriting team deploying Hiscox capacity to world-class underwriting expertise.

Who we are

We are a cross-class delegated authority underwriting team writing areas of niche, specialist and multi-line business that is predominantly non-correlating with the rest of our business in Hiscox London Market.

Partnering with expert coverholders/MGAs worldwide (utilising Lloyd's global licensing) and with a dynamic portfolio management approach, we consider every deal on its own merit.

We have a maximum line size of up to \$15 million and an ability to access all risk codes written in Lloyd's.

What can we offer?

A meaningful business partnership

More than just capacity, we offer our partners pro-active support on building, tailoring and optimising their portfolios.

Effective onboarding process

With market-leading due diligence processes, we provide fast-tracked access to Lloyd's for coverholder approval.

A unique multi-line approach

We have the ability to write across all Lloyd's classes of business, making us a practical one-stop-shop for our partners.

A powerful and trusted brand

In business since 1901, we are one of the oldest and largest syndicates in Lloyd's, making our brand a true differentiator.

Quality capacity

We offer the security of Lloyd's high-quality A+ financial rating (S&P) as well as its Central Fund.

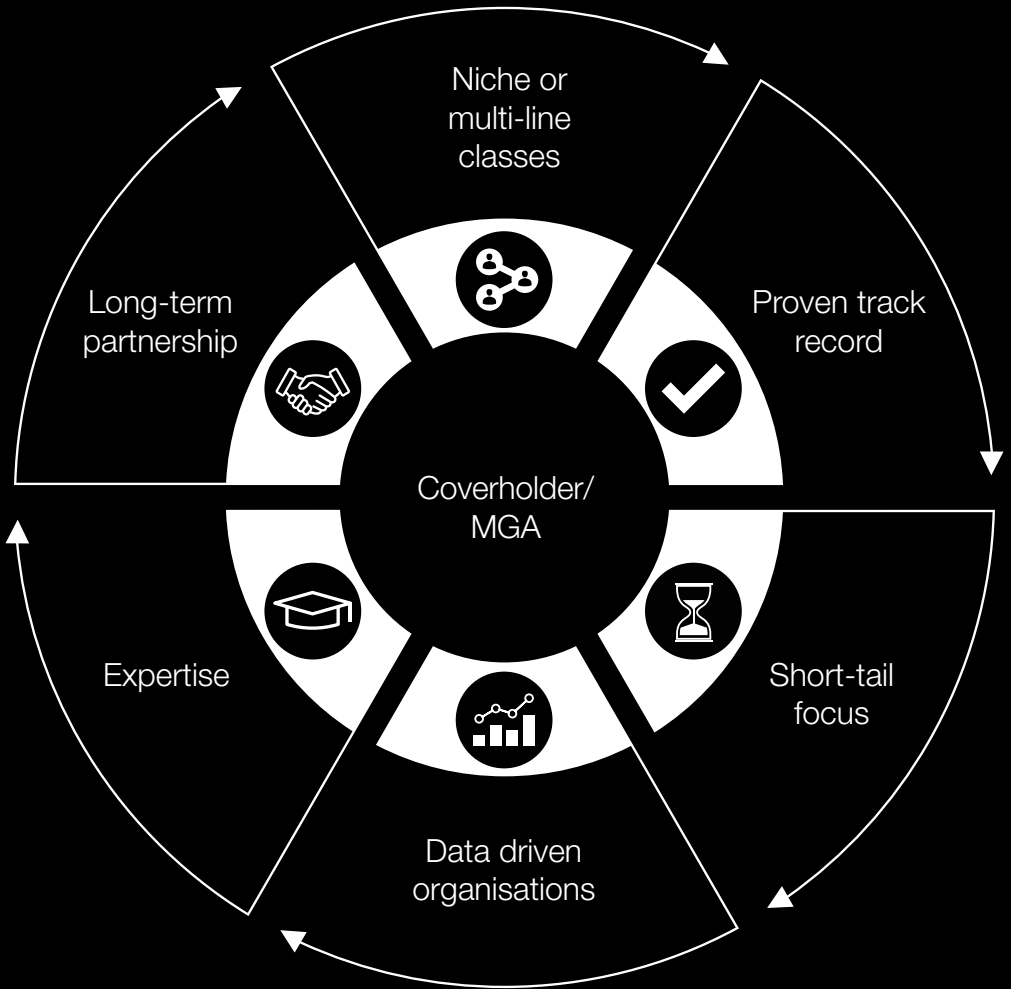
An open-minded approach to innovation

We review each deal individually and consider new and innovative products and distribution channels.

Market-leading in-house support

With in-house wordings, claims, actuarial and catastrophe modelling experts, we can provide a first class service to our partners.

WHAT WE LOOK FOR





Niche or multi-line classes

As a multi-line underwriting team, we will look at a range of niche sectors, with products including but not limited to:

- multi-line portfolios (excluding US CAT);
- sub-contractor default;
- bloodstock;
- intellectual property;
- parametric solutions;
- insurtech platforms;
- areas of new and emerging risk.



Proven track record

We look to support coverholders/MGAs who demonstrate a proven track record of underwriting profitability.



Short-tail focus

Our core appetite is short-tail classes of business but we will consider business with a tail of up to five years.



Data-driven organisations

As data is a cornerstone of our underwriting, we work with data-driven coverholders/MGAs to continuously monitor programme performance on a real-time basis and deliver profit-focused reporting and analytics.



Expertise

Expertise goes hand-in-hand with performance. We partner with coverholders/MGAs who are known for the quality of their underwriting and recognised as market-leading experts in their field.



Long-term partnership

We aim to foster meaningful long-term relationships with our coverholders, ensuring both our and our partners' interests are aligned.

For more information

To find out more about Hiscox Alternative Risk, go to hiscoxlondonmarket.com, email alternativerisk@hiscox.com or get in touch directly with the team.

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